

## **Evolutions in Business**

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Chelmsford, MA 01824

# **RETAINED SERVICES** **Evolutions in Business** **Export, Import Compliance**

**Export, Import Regulations**  
**(EAR) - (ITAR) & (CPAT)**  
**Advisors Since 1989**



## **Experience and Integrity**

- Building Export Compliance Programs (EAR)
- Building Defense Trade Controls Programs (ITAR)
- CTPAT Security Profile Implementation
- Ensuring Compliance and Proper Classification
- NAFTA & Free Trade Agreement Implementation
- Export & Import Training and Counseling

## Retainer Services & Hourly Rates:

### SERVICE CALLS

\$225.00 per hour for Commercial Product Exports (EAR)

Includes: phone, fax and email consults and questions

\$325.00 per hour for DOD/ Military/ DOS ITAR Exports

Includes: phone, fax and email consults and questions

\$375.00 per hr for all Onsite Visits/ Service Call Fee

subject to travel and per diem expenses

Minimum Charge One Hour.

### Retainers Available: \$825.00 Per month

Unlimited Phone, fax and email support

One Instructional Training/Update

Or audit per year for Export Compliance

5 Product Classifications per year

Additional services per quote.

Travel expenses and per diem travel expenses not Included.

Retainers can be negotiated to work toward CTPAT Certification, Export Management System or Defense Trade Controls Management System at time of purchase.

Visit [www.eib.com](http://www.eib.com) for more information!

## Compliance Required - EAR, ITAR, CTPAT, AES, FTA's and ATF

Export Regulations Compliance and Controls are required of every exporter. Jurisdiction covers all U.S. exporters and their subsidiaries.

All exports are subject to the Export Administration Regulations (EAR), even when your product appears benign. There are screenings of the various lists, Denied Parties, Specially Designated Terrorists (SDT), Unverified, the Entities List and the Specially Designated Nationals (SDN) list to contend with. There are exports that could proliferate WMD's. There are Military applications that require license. Tech data is of special concern.

When products are manufactured with certain technology or components that draw upon these areas of manufacture, they may in fact be subject to further regulations. These areas of manufacture and distribution include:

*nuclear materials • chemical or biological materials • toxins • electronics • computers , (including software and technology) telecommunications • information security lasers and sensors • navigation equipment • avionics marine and space or propulsion systems.*

Since 1989, Evolutions in Business has been engaged in training corporations in Export Regulations, (EAR) and (ITAR) (ATF) Compliance, Export Documentation, Import Compliance (CTPAT), Letters of Credit and NAFTA and other FTA's. In that time, we have trained thousands of individuals from various corporations including, Brooks Automation, Bruker Detection, Lucent Technology, Olympus NDT, Raytheon, Segway, Simplex, BAE, Lockheed Martin, Timken, TYCO, and Munters, just to name a few.