



EIB World Trade Headlines

Evolutions In Business • www.eib.com • (978) 256-0438
Fax: (978) 250-4529 • P.O. Box 4008, Chelmsford, MA 01824

March 31, 2015 - Volume 7, Issue 5

Senior Connecticut Wins Prestigious Evolutions in Business GINA Award

Connecticut-based aerospace manufacturer recognized for outstanding commitment to US trade regulatory compliance

Enfield Connecticut. – March 31, 2014 - Senior Connecticut, a Senior Aerospace LLC operation specializing in engineering design, aerospace and industrial manufacturing, has announced that its company was selected as a GINA Award winner by Evolutions in Business (EIB), the expert resource for companies seeking export and import corporate compliance training and corporate controls implementation. The award, presented annually by EIB, recognizes the diligent individuals and corporations that help maintain the nation's export and import security. The "Gina Award" is awarded to corporations who meet the following ITAR and EAR Compliance Criteria:

- Regulatory "buy in" from corporate
- Corporate wide respect and commitment to the letter and spirit of the law
- Speed at which the whole company is brought into full compliance
- Proper authority awarded to export compliance individuals
- Proper resources and funding given export compliance
- Receipt of Executive Awareness Training in matters of export compliance

NEWSLETTER NOTES

* Airbus Helicopters Selected for the Partnership ...

* Finmeccanica-AgustaWestland Opens Regional Supply Centre...

* NGC Selects Wind River for Black Hawk Cockpit...

* Airbus Helicopters Delivers 2 Upgraded AS532 ...

* Fokker Partners With Blue Air (Romania) ...

* Boeing Delivers 1st South Carolina-Built 787-9 Dreamliner

* Settlement Agreement between the U.S. Department...

* CRIMEA

* San Francisco Man And Company Indicted For Smuggling Sophisticated ...

* Spring 2015 Export Control Training in the Western US

Being recognized as one of EIB's GINA Award recipients is a tremendous honor, especially given the caliber of past recipients. The highly dedicated team members at Senior Connecticut strive for excellence in every aspect of their work on behalf of their valued customers, including meeting and managing the challenges of complying with the International Traffic in Arms Regulations (ITAR) and the Export Administration Regulations (EAR), two important United States export control laws that affect the manufacturing, sales and distribution of technology. This recognition underscores the value customers receive when they partner with Senior Connecticut.

Since 2009, EIB has recognized the work of corporations and individuals who contribute to the nation's export and import security. These outstanding efforts are best acknowledged by an award named for an individual whose diligence and hard work in the field has prevented many wrongful exports for more than 15 years – as such, the GINA Award has become recognized and sought after within this community.

“Working within the confines of the International Traffic in Arms Regulation (ITAR) can present unique challenges,” said Jeanette Reed, President and CEO, EIB and ITAR consultant for Senior Connecticut. “With the dedicated team at Senior Connecticut, they meet those challenges head on, achieving and exceeding compliance with ITAR, due in large part to the team's commitment to securing the critical technologies and products they produce on behalf of their customers.”

About Senior Connecticut

Senior Connecticut provides the highest degree of manufacturing excellence for customers seeking precise aerospace and industrial manufacturing. Senior Aerospace Connecticut is continually investing in their manufacturing capability and technology. They evaluate the latest available technology, machine tools and processes available to provide improved value for the customer and stakeholder.

<http://www.senioraeroc.com/>



Joe Pawlak Wins Prestigious Evolutions in Business GINA Award

Joe Pawlak formerly of FlightSafety Simulations in Tulsa Oklahoma was awarded the GINA Award for outstanding achievement in export compliance.

Every year, Evolutions in Business presents the GINA Award to one single individual with input from previous recipients and compliance module review. Only one individual from a pool of national candidates who best exemplifies, the commitment and tenacity required to bring an organization into full compliance with the federal export regulations, EAR and ITAR receives this recognition.

For a number of years Mr. Pawlak had been working to achieve that goal. He had studied the regulations and pursued full implementation of an Export Management Compliance Program, (EMCP) at FlightSafety Simulations where he was previously employed. He undertook a large scale review of FlightSafety Simulation parts and components for HTS, Schedule B, ECCN and ITAR classification. He enlisted the help of others within his organization to bring the corporation into a more robust compliance effort.

The International Traffic in Arms Regulations (ITAR) regulate the export of military products, services and technical data, while the Export Administration Regulations (EAR) regulate the export of commercial high technology goods, services and technical data. Both regulations are designed to protect the national security of the United States from threats including the threat of terrorism.

Evolutions in Business is an export and import compliance company headquartered in New England that works closely with The U.S. Departments of Commerce and State to bring companies into compliance with the EAR and ITAR.

For more information about the GINA Award: <http://www.eib.com/gina-current.html>

For more information about FlightSafety Simulations: http://www.flightsafety.com/fs_simulation_landi ng.php



Airbus Helicopters Selected for the Partnership Development of South Korea's LCH and LAH

Airbus Helicopters will join with Korea Aerospace Industries in developing two 5-ton class rotorcraft that meet South Korea's requirements for its next-generation Light Civil Helicopter (LCH) and Light Armed Helicopter (LAH).

As the LCH and LAH competition winner, Airbus Helicopters will continue its highly successful relationship with Korea Aerospace Industries, including the joint program that developed Korea's Surion twin-engine utility transport helicopter.

"We would like to express our deep gratitude to Korea Aerospace Industries and the South Korean government for entrusting us with this major helicopter program," said Airbus Helicopters President Guillaume Faury. "We are committing our full support in ensuring the LCH and LAH projects will be completed on time, on cost and to specification."

Both the LCH and LAH will be based on Airbus Helicopters' H155 (formerly known as the EC155) – the latest evolution of its best-selling Dauphin family, which includes the Panther military and parapublic variants that have demonstrated their capabilities in operation around the world. As part of the new commitment, Airbus Helicopters will transfer the company's technical know-how – as already demonstrated in the Surion program – to ensure Korea is able to develop its newest indigenous products, which will become leading next-generation light rotorcraft in the 5 metric ton weight category.

"The LCH and LAH programs will build on our collaboration with Korea Aerospace Industries on the Surion, which has become a reference in successful rotorcraft collaboration. By continuing our relationship, we will significantly reduce the risks of these two new development programs, while meeting all of the mission requirements," added Faury.

The LCH version is expected to enter service in 2020 while the service introduction of the LAH is targeted for 2022.

Norbert Ducrot, Airbus Helicopters' Head of North Asia, expressed confidence of the program's success, which will see parallel development of both the civilian and military versions. "Not only do we have a strong partnership with Korea Aerospace Industries, we have also a proven track record of continued civil and military developments on which the two partners will capitalize for these two programs," he stated.

*(*Continued On The Following Column)*

Airbus Helicopters' Dauphin family rotorcraft – on which the LAH and LCH are based – have been delivered to more than 60 customers, with over 1,000 of these helicopters logging nearly five million flight hours in service. The H155 features the same digital four-axis autopilot that Republic of Korea pilots have come to appreciate when flying the Surion, and ensures outstanding hover performance in extreme conditions, along with highly accurate settings for altitude, speed and heading.



Finmeccanica-AgustaWestland Opens Regional Supply Centre in Aberdeen

Finmeccanica-AgustaWestland celebrated the official opening of its new Regional Supply Centre in Aberdeen, Scotland on March 13th. The opening ceremony was held in the presence of local dignitaries and representatives from major operators and industry.

Located close to Aberdeen Airport, the new facility has been operational 24/7 since January this year delivering spare parts to operators. The Supply Centre supports a range of customers using the AW139 intermediate and the AW189 super medium helicopter types for offshore transportation in the North Sea and will support UK SAR operations.

Customers can immediately access the parts required; with approximately 2,000 different lines of spares already stored at the warehouse, AgustaWestland expects this figure to be tripled by the fourth quarter this year.. The Supply Centre is currently supporting almost 80 aircraft in Northern Europe and this number will increase as more AW139s and AW189s will enter into service. The Aberdeen's Regional Supply Centre will also act as the spare parts hub for the UK SAR program.

The opening of the Regional Supply Centre in one of the most important regions for helicopter operations is a major step forward to expand the level of service offered by AgustaWestland to its growing customer base and to guarantee increased responsiveness to maximize operational effectiveness.

*(*Continued On The Following Page)*

- *Supporting growing offshore and SAR helicopter fleets in Northern Europe*
- *Delivering spare parts for the AW139 and AW189 models*
- *Expansion by year end will see more than 6,000 lines of spares in stock*
- *To be the AW189 material hub for UK Search and Rescue*



This latest service achievement comes as AgustaWestland focuses on its Service Excellence initiative, by which the company aims to provide customers with sustainable performance improvements for their day to day operations, including delivery of spares.

A CAE 3000 Series AW189 Level D Full Flight simulator, designed specifically to support training for search and rescue operations, will also be ready-for-training with Rotorsim, an AgustaWestland and CAE joint venture, in Aberdeen this year.

NGC Selects Wind River for Black Hawk Cockpit Digitization Program

- *Wind River COTS platform serves as key technology enabling DO-178C certification, alignment with FACE, and ease of portability.*
- *VxWorks 653 provides Northrop Grumman with upgradable platform aligned with the latest government initiatives to reduce program lifecycle costs.*
- *Platform is used in over 325 programs by more than 185 customers on over 70 aircraft.*

Wind River®, a world leader in delivering software for intelligent connected systems, has announced that Northrop Grumman Corporation (NYSE: NOC) has selected Wind River VxWorks® 653 Platform for its latest helicopter digitization avionics mission equipment package to be integrated onto the Black Hawk UH-60V helicopter.

*(*Continued On The Following Column)*

Part of the Wind River product portfolio of safe and secure operating systems, VxWorks 653 is a commercial off-the-shelf (COTS) platform for supporting delivery of safety-critical, integrated modular avionics (IMA) applications. It provides Northrop Grumman with a DO-178C certifiable, upgradable platform that is aligned with the latest government initiatives to reduce program lifecycle costs.

Wind River recently released updates to VxWorks 653, including support for multi-core silicon and robust partitioning for applications that enable multilevel RTCA DO-178C certification, as well as support for the Safety Base Profile of Future Airborne Capability Environment (FACE™) 2.1 Technical Standard.

"Fully compliant with ARINC 653, VxWorks 653 provides customers with robust partitioning in time and space to facilitate fault containment—and enables reduced size, weight, and power, as well as a reduced bill of materials, on the industry's most advanced aircraft," said Dinyar Dastoor, vice president and general manager of operating system platforms. "Wind River is proud to be a trusted technology supplier to Northrop Grumman for such an important program, and is very pleased to continue helping our customers drive innovation in their next-generation avionics platforms."

"By incorporating VxWorks 653 into our mission equipment package, we have achieved a system architecture that helps protect our customers' long term investment for multiple platforms," said Ike Song, vice president, Situational Awareness Systems at Northrop Grumman Electronic Systems. "Our use of VxWorks 653 enables us to align with the FACE™ Technical Standard, achieve DO-178C certification, and consolidate our avionics technology on multi-core hardware, resulting in superior performance and lower lifecycle costs."

For more than three decades, Wind River has been a trusted advisor in the development of safety- and mission-critical products. Used in over 325 programs by more than 185 customers on over 70 aircraft, VxWorks 653 serves as a key technology in a wide range of commercial, military, and space safety- and mission-critical programs, both manned and unmanned, around the globe.

Source : **Wind River**

Airbus Helicopters Delivers 2 Upgraded AS532 for the French Army Aviation

The French General Directorate for Armament (DGA) took delivery of 2 upgraded AS532 Cougar for the French Army Aviation on Friday the 13th March.

*(*Continued On The Following Page)*

Airbus Helicopters was awarded with an ambitious modernization program, by the French General Directorate for Armament, for the 26 Cougar aircraft that are operated by the French Army Aviation. The upgrade includes, in particular, a new avionics suite and an exceptional automatic pilot similar to that of the H225M (formerly the EC725) which brings a similar human machine interface between the two aircraft, a real operational advantage for the crew.



Three AS532 Cougar were upgraded in 2013, and five more in 2014 and an additional seven aircraft will be delivered in 2015.

In April 2014, the modernized Cougar successfully participated in its first operational deployment in Mali as part of Operation Barkhane alongside the Tiger and has already demonstrated excellent capabilities.

Source : **Airbus Helicopters**

Fokker Partners With Blue Air (Romania) for Introduction of TCAS 7.1 in Their Boeing 737 Fleet

Fokker Services, part of Fokker Technologies, announces that it has received the order from Romanian operator Blue Air for the introduction of TCAS 7.1 modification on their 11 ea B737 fleet.

The development of version 7.1 of the Traffic Collision Avoidance System (TCAS) was initiated by EUROCONTROL and will bring improvements such as to the reversal logic by detecting situations in which, despite the Resolution Advisories, the aircraft continue to converge vertically.

The mandate is applicable in European Union airspace as of 1 March 2012 to all new aircraft above 5,700 kg Maximum Take-off Mass or authorised to carry more than 19 passengers. A deadline, 1 December 2015, is granted to aircraft with an individual certificate of airworthiness issued before 1 March 2012 and equipped with version 7.0. The EU Implementing Rule sets an earlier equipage requirements than those published in ICAO Annex 10 (1 January 2014 new installations, 1 January 2017 existing units).

*(*Continued On The Following Column)*

"We are very pleased that Fokker Services, a well established name in the industry supporting Blue Air on our fleet. With their proven track record, they are enabling us to meet the mandate in 2015." says Gheorghe RACARU, Blue Air General Manager.

Heino van der Laan, Vice President Marketing and Sales Fokker Services: "It is without saying that we are very pleased that Blue Air has chosen Fokker Services to provide an integrated and competitive solution for upgrading their B737 fleet to TCAS 7.1"



Boeing Delivers 1st South Carolina-Built 787-9 Dreamliner

Boeing (NYSE: BA) has delivered the first 787-9 Dreamliner assembled at its North Charleston, S.C. , facility to United Airlines. The airplane also marks a milestone for the 787 program as the 250th Dreamliner to be delivered.

"In 2012, we delivered our first South Carolina -built 787-8, and less than three years later, we're celebrating another significant milestone – our first 787-9 delivery," said Beverly Wyse , vice president and general manager, Boeing South Carolina. "This is an incredible achievement for Boeing, and I'm proud to be a member of the Boeing South Carolina team."

In the first quarter of 2013, Boeing South Carolina teammates began fabrication, assembly and integration of the aft and mid fuselage sections for the first Boeing 787-9 and delivered them to Everett Final Assembly. In November 2014 , work began on the first South Carolina -built 787-9 when the first aft and mid sections were delivered to Boeing South Carolina Final Assembly. The airplane rolled out to the flight line in January 2015 and completed its first flight last month.

*(*Continued On The Following Page)*

"Our customers have told us they love flying on the Dreamliner, and we're excited to mark yet another first for the aircraft with this delivery from Boeing South Carolina," said United's Vice President of Fleet Ron Baur . "We were the first North American carrier to fly the 787-8 in September 2012 and the first to fly 787-9s in September 2014 . The Dreamliners have allowed us to fly longer distances with greater fuel efficiency and open new direct routes such as Los Angeles to Melbourne , while providing our customers and employees with a more comfortable flying experience."



Airplane is 250th 787 to be delivered

This is the fourth 787-9 for United Airlines, in addition to the 12 787-8s the airline already has in service.

The 787-9 complements and extends the 787 family. With the fuselage stretched by 20 feet (6 meters) over the 787-8, the 787-9 is designed to fly up more passengers and cargo farther with the same exceptional fuel and environmental performance: 20 percent less fuel use and emissions than the airplanes they replace.

Settlement Agreement between the U.S. Department of the Treasury's Office of Foreign Assets Control and PayPal, Inc.; OFAC has also Released Additional Enforcement Information

The U.S. Department of the Treasury's Office of Foreign Assets Control (OFAC) today announced a \$7,658,300 settlement with PayPal, Inc. (PayPal) to settle potential civil liability for 486 apparent violations of the Weapons of Mass Destruction Proliferators Sanctions Regulations, 31 C.F.R. part 544; the Iranian Transactions and Sanctions Regulations, 31 C.F.R. part 560; the Cuban Assets Control Regulations, 31 C.F.R. part 515; the Global Terrorism Sanctions Regulations, 31 C.F.R. part 594; and the Sudanese Sanctions Regulations, 31 C.F.R. part 538. For several years up to and including 2013, PayPal failed to employ adequate screening technology and procedures to identify the potential involvement of U.S. sanctions targets in transactions that PayPal processed.

*(*Continued On The Following Column)*

As a result of this failure, PayPal did not screen in-process transactions in order to reject or block prohibited transactions pursuant to applicable U.S. economic sanctions program requirements. Separately, between October 20, 2009 and April 1, 2013, PayPal processed 136 transactions totaling \$7,091.77 to or from a PayPal account registered to an individual on OFAC's List of Specially Designated Nationals and Blocked Persons. PayPal's automated interdiction filter did not initially identify the account holder as a potential match to the SDN List, and when it did, PayPal Risk Operations Agents dismissed alerts on six separate occasions after failing to obtain or review documentation corroborating the identity of the SDN.

Also, OFAC released additional enforcement information related to Life For Relief and Development.

CRIMEA

No U.S. Exports other than food and medicine (EAR99) may be sent to Crimea.

See the area encircled below.



San Francisco Man And Company Indicted For Smuggling Sophisticated Electrical Components To Russian Federation

SAN FRANCISCO – Russian émigré Pavel Semenovitch Flider was arrested yesterday on charges that he and corporate co-defendant Trident International Corporation, LLC, illegally smuggled sophisticated electrical components out of the United States, and used laundered funds to promote the scheme announced United States Attorney Melinda Haag, U.S. Department of Commerce Acting Special Agent in Charge Joseph Whitehead, U.S. Homeland Security Investigations

*(*Continued On The Following Page)*

Acting Special Agent in Charge Tatum King, Federal Bureau of Investigation Special Agent in Charge David Johnson, and U.S. Customs and Border Protection Director of Field Operations Brian Humphrey. A federal grand jury in San Francisco indicted Flider and Trident on March 5, 2015 with Smuggling Goods, Conspiracy to Commit International Money Laundering, and Money Laundering. The indictment was unsealed today in federal court.

According to the indictment, Flider, 65, of San Rafael, California, a Russian national and naturalized citizen of the United States, served as the co-owner and operator of Trident in San Francisco. He is alleged to have procured electronic components from U.S. companies and smuggled them to Russia using transshipment points in Estonia and Finland, in violation of U.S. export law. In furtherance of the crime, Flider and Trident are alleged to have knowingly submitted false and misleading export information on Shipper's Export Declarations, an official document submitted to the Department of Homeland Security in connection with export shipments from the U.S. Funds used to purchase these electronic components came, at least in part, from transfers received from foreign banks.

Many of the components alleged to have been wrongly smuggled into Russia were controlled dual-use programmable computer chips capable of operating in austere environments making them useful in both civilian and military applications. Wire transfers that allegedly promoted the conspiracy totaled more than 60 million dollars, and were received in San Francisco from banks located in a variety of countries including the Czech Republic, Estonia, Latvia, Cyprus, and Hong Kong. Flider has been charged with fifteen counts of smuggling of goods in violation of 18 U.S.C. § 554(a), one count of conspiracy to commit international money laundering in violation of 18 U.S.C. § 1956(h) and ten counts of substantive money laundering in violation of 18 U.S.C. § 1956(a)(2)(A). Trident has been charged with the smuggling and money laundering charges.

The indictment also seeks forfeiture of Flider's and Trident's real and personal property connected to the alleged crimes, including proceeds traceable to the alleged laundering violations.

Flider was arrested in San Rafael, California on March 18, 2015, and made his initial appearance in federal court in San Francisco this morning before the Honorable Maria-Elena James, U.S. Magistrate Judge. Flider currently is being held in federal custody pending a formal detention hearing on Monday, March 23, 2015 before Magistrate Judge James.

An indictment merely alleges that crimes have been committed, and all defendants are presumed innocent until proven guilty beyond a reasonable doubt. If convicted, Flider could face a maximum 20-year term of imprisonment

(*Continued On The Following Column)

for each money laundering-related count, and a maximum 10-year sentence for each count of smuggling. Additional periods of supervised release, fines, and special assessments also could be imposed. Trident faces a maximum fine of \$500,000 for each money laundering count (or a fine of twice the value of the property used in the transaction) and a maximum fine of \$250,000 for each of the smuggling counts. As with Flider, upon conviction Trident could be subject to additional fines and assessments. Any sentence following conviction would be imposed by the court after consideration of the U.S. Sentencing Guidelines and the federal statute governing the imposition of a sentence, 18 U.S.C. § 3553.

Assistant U.S. Attorneys Philip Kearney and Arvon J. Perteet are prosecuting the case with the assistance of Jacqueline Lovrin and Helen Yee. The prosecution is the result of an investigation by the U.S. Department of Commerce, Homeland Security Investigations, U.S. Customs and Border Protection, and the Federal Bureau of Investigation.



Spring 2015 Export Control Training in the Western US

The Bureau of Industry and Security will conduct several seminars in the western region over the next few months. These will be the popular, two-day, "Complying with US Export Controls" programs which cover the key information from the Export Administration Regulations that you need to know.

Denver, CO: April 8-9

Milpitas, CA: April 21-22

Newport Beach, CA: May 6-7

Seattle, WA: June 11-12

<http://www.bis.doc.gov/index.php/compliance-a-training/export-administration-regulations-training/current-seminar-schedule>

NOTE: In accordance with Title 17 U.S.C. Section 107, this material is distributed without profit or payment for non-profit news reporting and educational purposes only.

Reproduction for private use or gain is subject to original copyright restrictions.