

Evolutions in Business

P.O. Box 4008
Chelmsford, MA 01824
www.eib.com

RETAINED SERVICES **Evolutions in Business** **Export, Import Compliance**

**Export, Import Regulations
(EAR) - (ITAR) & (CPAT)
Advisors Since 1989**



Experience and Integrity

- Building Export Compliance Programs (EAR)
- Building Defense Trade Controls Programs (ITAR)
- Ensuring Compliance and Proper Classification
- NAFTA & Free Trade Agreement Implementation
- CTPAT- Implementation

Services:

Export Compliance Program (EAR - ECP) \$2500

Element 1: Management Policy Commitment
 Element 2: Responsible Officials
 Element 3: Record keeping
 Element 4: Training
 Element 5: Internal Review
 Element 6: Notification
 Screening Element 1: Denied Persons Screen
 Screening Element 2: Product/licensing Screen
 Sample Product/License Matrix
 Screening Element 3: Diversion Risk Screen
 Screening Element 4: Nuclear Screen
 Screening Element 5: Missile Screen
 Screening Element 6: CBW Screen
 Screening Element 7: AntiBoycott Screen
 Screening Element 8: Informed letter/Entity List Screen

Defense Trade Controls Program (ITAR - DTC) \$3500

Call for description

CTPAT Certification Implementation \$3000

Security Profile Implementation- Call for description

Product Classification for ECCN \$350

Per Product

Product Classification for Sched B \$350

Per Product

NAFTA Product Eligibility Determination \$625

Per Bill of Material (BOM) • Other FTA's available as well

Export Training Classes Onsite \$825

Export Regulations and Compliance EAR
 Export Regulations and Compliance ITAR
 Export Documentation & AES
 NAFTA & Other Free Trade Agreements
 Basic Import Compliance and CTPAT Seminar

All Training Classes - 1/2 day class, onsite, unlimited attendees, small material fee may be charged for over 10.

Compliance Required - EAR, ITAR, CTPAT, AES, FTA's and ATF

Export Regulations Compliance and Controls are required of every exporter. Jurisdiction covers all U.S. exporters and their subsidiaries.

All exports are subject to the Export Administration Regulations (EAR), even when your product appears benign. There are screenings of the Denied Parties list, Specially Designated Terrorists (SDT) list, Unverified List, the Entities List and the Specially Designated Nationals (SDN) list to contend with. There are exports that could proliferate WMD's. There are military applications that require a license. Tech data is of special concern.

When products are manufactured with certain technology or components that draw upon these areas of manufacture, they may in fact be subject to further regulations. These areas of manufacture and distribution include:

nuclear materials • chemical or biological materials • toxins • electronics • computers , (including software and technology) telecommunications • information security lasers and sensors • navigation equipment • avionics marine and space or propulsion systems.

Since 1989, Evolutions in Business has been engaged in training corporations in Export Regulations, (EAR) and (ITAR) Compliance, Export Documentation, Letters of Credit and NAFTA and other FTA's. In that time, we have trained thousands of individuals from various corporations including, Brooks Automation, Bruker Detection, Lucent Technology, Olympus NDT, Raytheon, Segway, Simplex, BAE, Lockheed Martin, Timken, TYCO, Munters and Wilcox just to name a few.